



We are MUFG in the Americas

We are part of one of the world's leading financial groups, Mitsubishi UFJ Financial Group, Inc. The Americas is 13,000 colleagues strong connected by a commitment to inspire each other and propel a better financial future for our customers, community, and industry.

We believe that by living our values, we'll achieve a balance of size, success, and stability. And we'll positively impact every individual, organization, and community we touch.

With every action, we foster long-term relationships built on honesty, mutual understanding, and a passion for doing right.

At every step, we embrace inclusion and diversity, in people and in thought. We inspire the best in each other and welcome new ideas and new thinking.

MUFG in the Americas quick facts

1 GLOBAL PROMISE

An unyielding focus on **lasting relationships**

2 GLOBAL VISION

Be the world's **most trusted** financial group

3 OUR MISSION

To be a foundation of strength, committed to meeting the needs of our customers, serving society, and fostering shared and sustainable growth for a better world while delivering shareholder value.

4 OUR VALUES

Integrity, Respect, Service, Collaboration, Inclusion, Stewardship

5 GLOBAL REACH

nearly

50

countries

2,300

offices globally

300

companies globally

150,000

professionals around the world

6 HISTORY

350+ years

across Japan and the globe

150+ years

in the United States

7 OUR BRANDS IN THE AMERICAS



8 OUR BUSINESS IN THE AMERICAS

MUFG

U.S. Wholesale and Investment Banking
Asian Corporate Banking
Canada Corporate Banking
Latin America Corporate Banking
Transaction Banking
Global Markets
MUFG Securities

Union Bank

Consumer Banking
Commercial Banking
Real Estate Industries
Wealth Markets
Investment Banking
Transaction Banking
Global Markets

PurePoint Financial
Digital Banking

9 GLOBAL STRENGTH

World's 5th largest financial group by assets¹, with total assets of approximately US \$2.7 trillion²
World's 6th largest financial group by deposits, with total deposits of US \$1.6 trillion³

¹ As published by SNL, April 2017

² Exchange rate of 1 USD = 112.19 (JPY) as of March 31, 2017

³ Exchange rate of 1 USD = 116.49 (JPY) as of June 30, 2016

10 OUR APPROACH

Doing right

every day

Committed

to long-term relationships

Thoughtful

approach to business

POLICY-MAKING OFFICERS

Seiichiro Akita, Head of Asian Corporate Banking

Koji Asada, Chief of Staff

Ranjana Clark, Head of Transaction Banking

Michael F. Coyne, General Counsel

Kevin Cronin, U.S. Wholesale & Investment Banking

Stephen Cummings, President & Chief Executive Officer

Donna Delosso, Chief Risk Officer

Kazuo Koshi, Policy Making Officer (as Mitsubishi UFJ Financial Group/

Bank of Tokyo-Mitsubishi UFJ, Deputy Chief Executive Officer for the Americas)

William Mansfield,* Policy Making Officer (as MUFG Securities Americas, Inc.,

President and Chief Executive Officer)

Christopher Perretta, Chief Information & Operations Officer

Amy Ward, Chief Human Resources Officer

Timothy Wennes, West Coast President and Head of Regional Banking

Johannes Worsoe, Chief Financial Officer

*MUFG Americas Holdings Corporation Only

Visit mufgamericas.com, unionbank.com or purepoint.com for more information.

©2017 Mitsubishi UFJ Financial Group, Inc. All rights reserved. The MUFG logo and name is a service mark of Mitsubishi UFJ Financial Group, Inc. and is used by MUFG Union Bank, N.A., with permission. Union Bank is a registered trademark and brand name of MUFG Union Bank, N.A. Member FDIC. PurePoint Financial is a division of MUFG Union Bank, N.A., PurePoint and the PurePoint logo are trademarks and brand names of MUFG Union Bank, N.A. Member FDIC.

8913580 (09/17)